



**The General Contractors
Association of New York, Inc.**
2009 Annual Report



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Message

from the Managing Director



To quote Yogi Berra, 2009 was “Déjà vu all over again,” as the full impact of the economic downturn was felt throughout New York. We began the year with the MTA facing a \$1.2 billion deficit resulting from a precipitous drop in tax receipts, and the prospect of no funding for its 2010-2014 capital plan. We ended the year with Albany cutting \$143 million from the MTA’s already cash-strapped budget and leaving both the DOT and the MTA without a capital plan.

In between these two strikingly similar events, the GCA was in the forefront of the infrastructure funding debate, taking a lead role with the Empire State Transportation Alliance to lobby for the MTA’s financial plan rescue and holding a widely covered press event in September to emphasize that New York City’s deteriorating bridge conditions are hazards to the public and draining the economy. In 2010, the GCA’s advocacy priorities will continue to be passage of a federal transportation bill, the NYSDOT and MTA capital plans, and preserving capital funding by resisting a repeat of the “Beame Shuffle” — the 1970s transfer of capital funds to the MTA’s operating budget.

The ongoing support of our members, the Executive Committee and the officers, especially during those difficult days immediately after John Donohoe’s sudden passing, proved once again that the GCA’s strength as an organization lies with the membership. Through two World Wars, the Great Depression, a fiscal crisis that brought construction to a standstill, a lengthy recession in the 1990s, a terrorist attack, with implications as yet to be fully understood, and what is now becoming known as the “Great Recession,” our members have united to show their support for the construction industry’s efforts to make New York a better place to live and work.

The coming year will prove to be a great challenge, as we face increasing pressure from non-union competition and fewer opportunities for work as private sector construction continues to contract and the state and city wrestle with shrinking budgets. I am confident that our newly elected officers, President Richard Raab, president, Northeast Division, Frontier-Kemper Constructors; First Vice President Carl Cosenzo, executive director, Schiavone Construction; Second Vice President Robert Wessels, vice president, John P. Picone, Inc.; and Treasurer Richard DiLouie, vice president, Urban Foundation and Engineering, will successfully guide the GCA so that we emerge as a stronger and more effective organization.

Denise M. Richardson

Managing Director/Secretary to the Board

In Memoriam

John Donohoe, GCA President

Any recounting of the GCA’s 2009 accomplishments is overshadowed by the loss of John F. Donohoe, president of the GCA and chairman of Moretrench American Corporation. Mr. Donohoe, 67, passed away suddenly on December 2, 2009. He will be missed not only for his contributions to the GCA but for his commitment and dedication to the heavy construction industry, and especially for his role as mentor to so many members of the civil engineering profession.

In addition to his service on behalf of the GCA, Mr. Donohoe was also a past president of both the Moles and the Associated General Contractors (AGC) of New Jersey, and served on the national AGC board of directors. In 2004, he received the Moles Member Award. In April 2009, he received the American Society for Civil Engineering’s prestigious OPAL Award for innovation and excellence in construction and engineering.

Following his graduation from Notre Dame with a degree in civil engineering, Mr. Donohoe began his career in an entry-level position at Moretrench American Corporation and rose to become the company’s president, chief executive officer and chairman. Throughout his 45-year career, Mr. Donohoe’s civil engineering acumen was regularly called upon to address some of the nation’s most complex construction engineering issues, and there are few heavy construction projects that have not relied upon his and the Moretrench team’s technical expertise.



Mr. Donohoe led the design and construction of the United States largest ground freezing operation to support work underneath South Station in connection with Boston’s “Big Dig” tunnel project. He was also called upon immediately in the aftermath of 9/11 to assist the recovery effort in stabilizing the heavily damaged slurry wall “bathtub” foundations, and he directed the Moretrench team in the design and installation of critical emergency groundwater control systems for the flooded PATH tubes. Mr. Donohoe assured Moretrench’s continued position as a leader in soil stabilization and groundwater management by guiding the company’s transition to an ESOP corporation, and he remained active in ESOP governance on a national level.

More than his professional contributions, Mr. Donohoe will be remembered for his deep faith, warmth, integrity, and devotion to his family. A true “prince of a man,” the GCA is a better organization for having had him at our helm. To continue his goal of encouraging students to enter the civil engineering profession and to pursue careers in heavy construction contracting, the GCA will be establishing a scholarship fund in his memory.

Building On Our Centennial Year

The GCA's centennial anniversary in 2009 celebrated the role that GCA members have played creating the modern New York City. From the foundations that support the city's skyscrapers, to the subway and water system and roads and bridges, GCA members' projects are the bedrock of the region's economy.

To that end, the GCA will continue to be a strong voice reminding elected officials, the media and the public that spending on infrastructure is an investment in the region's economic growth, for the jobs it provides today and the public works that will be used by millions tomorrow.

Building New York

In 2009, the GCA members were hard at work building the projects essential to the quality of life and economic mobility for New Yorkers. Our members were involved in building sanitary and storm sewers, reconstructing bridges and highways, building water and wastewater treatment plants, constructing new subway tunnels and the third water tunnel, rehabilitating subway stations, signal systems and vent plants, paving airport runways, and working on the core public works projects that are essential to every New Yorker's daily life.



Building Strong Coalitions and Advocating for Infrastructure Investment

To keep our projects in the forefront of the public mindset, the GCA, along with the New York Roadway Improvement Coalition, spearheaded the "Keep New York Working" campaign to advocate for state investment in our region's roads and bridges. With the

Empire State Transportation Alliance (ESTA), the GCA played a lead role in advocating for a financing plan for the MTA capital program. In addition to active lobbying, press events and advertising campaigns were held throughout New York State to support the messaging and help create a broad political constituency.



Highlighting the Condition of Our Infrastructure

To raise awareness of the need for infrastructure funding and to highlight the impact of declining investment levels, the GCA began a series of press events that will continue into 2010 highlighting the condition of New York City's infrastructure. The GCA conducted a detailed analysis and report on the declining condition of the state-owned bridges in New York City and held a press conference under one of these bridges to bring attention to poor conditions. The story was carried by every major local newspaper, TV news and radio station, and the GCA was on a Sunday morning talk show speaking about bridge conditions and the need for investment.

Highlighting the Transformative Role of Projects Built by GCA Members

Co-sponsored by the GCA, *"The Future Beneath Us: 8 Great Projects Under New York, an Exploration of Eight Current, Massive Underground Transportation and Water Projects That Will Modernize New York,"* was on display throughout 2009 at the Transit Museum and at the New York Public Library.

The GCA was proud to help support an exhibit that examined the building of City Water Tunnel #3, the Croton Water Filtration



Plant, the Trans-Hudson Express Tunnel, East Side Access, Second Avenue Subway, Fulton Street Transit Center, the extension of the #7 Line and the new PATH transportation hub, and the transformational role of these projects on New York. It is through such exhibits that the public begins to understand just how crucial underground projects are to the health and well-being of our city and our society.

Providing Expert Testimony and Commentary on Infrastructure Investment

As the industry leader on infrastructure investment, the GCA was invited to participate on panels and to give expert testimony on New York's infrastructure needs, capital construction processes and financing. At the Citizen's Budget Commission, the GCA was a panelist with then Comptroller-elect John Liu, NYS Senator Craig Johnson, NYS Assemblyman Keith Wright, and Director of the Mayor's Office of Operations and MTA Board Member Jeff Kay, discussing implementation of the MTA's capital plan. Opening remarks were provided by newly appointed MTA Chairman and CEO Jay Walder.

In testimony before the New York State Assembly Transportation Committee and the Senate Transportation Committee, in November, and the Senate Standing Committees on Corporations Authorities and Commissions and Investigation and Government Operations in December, the GCA highlighted the critical need for infrastructure investment, the impact on

the economy by failing to invest, and the role of the construction community in building and sustaining New York's economy.

A Full Calendar of Activities

Building Relationships with D/M/W Business Enterprises

Seeking to expand opportunities for disadvantaged, minority and women contractors that specialize in the heavy construction industry, the GCA held a well-attended networking conference in September. The event provided an opportunity for D/M/WBEs to meet and build relationships with the GCA members and to learn about upcoming bidding opportunities. The MTA, NYCDOT, NYSDOT, NYCDEP, the Port Authority of NY & NJ and the Empire State Development Corporation answered questions on bidding opportunities and certification processes. The event provided substantial opportunities for all the proactive contractors that attended this well-structured networking event.



Keeping Our Members Informed

At the Installation of Officers Luncheon in January, Deputy Secretary for Infrastructure and Economic Development Tim Gilchrist updated the GCA members about the findings of the Ravitch Commission and opportunities in the American Recovery and Reinvestment Act.

At the Annual Meeting in October, newly confirmed MTA Chairman and CEO Jay Walder discussed his vision for the MTA, his goals to streamline operations and expenses, and his desire to work with GCA members



to find ways to do business better and more economically.

Networking with Legislators

In cooperation with the New York Roadway Improvement Coalition, the GCA held the annual state legislative reception at LaSerre in Albany on January 26 and the annual federal legislative reception at the New Capitol Visitors Center in Washington on May 19. Construction industry and trade union members enjoyed the opportunity to discuss issues of importance with state legislators and members of the New York congressional delegation.



Enjoying Networking

Opportunities with Our Colleagues

In June the GCA held the annual golf outing at the Westchester Country Club where the greens provided an opportunity for collegial networking and friendly competition. Once again, the golf outing was a sold-out event.

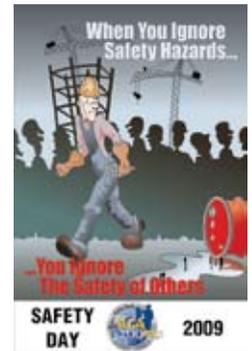
To mark the end of 2009, the 101st GCA annual dinner was held on December 5 at the Waldorf Astoria Hotel in New York City, where some 750 people were in attendance—proof positive that the industry intends to weather the recession.



Advancing Safety

April 23, 2009 was the GCA's annual "Safety Day." Safety Day is an opportunity to bring new and innovative safety improvements to the attention of GCA members.

Through this year's job-site safety talks and distribution of flashlights and safety banners, our members reinforced the message that on GCA projects, every day is Safety Day.



In other safety activities during the year, the Safety Committee sponsored safety seminars with New York City Transit, Port Authority of NY & NJ and NYSDOT, and helped members meet their continuing education requirements. The GCA also developed partnerships with several training institutes that helped provide numerous training classes to meet the demanding new requirements of the Department of Buildings and other municipal agencies.



Working with Our Union Partners

In 2009, the GCA negotiated a new four-year collective bargaining agreement with Teamsters Local 282 that will help GCA members maintain competitive positions in the marketplace. We also maintained a close working relationship with the members and the unions to assure compliance with the collective bargaining agreements.

Moving Ahead: The Year To Come



Infrastructure Funding

The GCA message in 2010 will remind elected officials and members of the public that a sound infrastructure system strongly impacts our city's mobility, our region's economy, our global competitiveness, and the quality of life of each and every resident of New York.

The infrastructure funding issues for 2010 will be among the most severe the construction industry has faced since the 1970s. In Washington, Albany and New York City, the GCA will be a strong and forceful advocate for infrastructure investment because our region's very future is at stake.

Keeping New York's infrastructure in good repair is as critical as system expansion and improvement projects. Projects to facilitate reverse commuting and intrasuburban travel are as important as those to increase capacity along existing lines. The objective is not to make choices among projects but to accomplish all of them by efficiently managing the capital program.

Maintaining a Business-Friendly Environment

Particularly in these recessionary times, business investment is more important than ever. The GCA has long believed that a strong business environment, rewarding productivity through good wages and benefits, is the key to protecting New York's future. Accordingly, the GCA will be working closely with our elected officials, agency heads and other construction industry leaders to enact policies that restore New York's economic health, create new jobs and support investment in infrastructure and development.

ARTBA National Conference

The GCA will serve as a host at the American Road and Transportation Builders Association (ARTBA) national conference, to be held in New York from October 3-6, 2010, at the Marriott Marquis. ARTBA is the oldest and most respected national transportation construction-related association federation whose primary goal is to aggressively grow and protect transportation infrastructure investment to meet the public and business demand for safe and efficient travel. The 2010 conference promises to bring together the latest thinking on infrastructure funding and construction.

People in the News

Thomas Iovino, president of Judlau Contracting and former president of the GCA, was elected 2nd vice president of ARTBA's contractors' division for the 2009 term. **Denise Richardson** was the honoree at the 3rd Annual Women's Builders Council Champion Awards on October 21. The event

honored women who made exceptional contributions in their fields. Denise was also honored by the ACE Mentor Program of Greater New York at their Scholarship Luncheon in May. In November **Felice Farber** was invited to join the board of Non-Traditional Employment for Women.

New Members

Active Environmental Technologies, Inc.

Cruz Contractors LLC

FTW Construction Corp.

Hazardous Elimination Corp.

Schmidt Drilling & Construction Co.

Thalle/Transit Construction JV

Traylor Bros., Inc.

Tucci Equipment Rental Corp.

Welkin Mechanical LLC

ASSOCIATE MEMBERS

Bank of America

Duane Morris LLP

HNTB Corp.

Pro Safety Services, LLC

Pure Earth, Inc.

RCA Asphalt, LLC

Robinson Surveys

Safety Environmental Co. of NY, Inc.

Siefert Associates, LLC

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Charles Androsiglio
DeFoe Corp.

Robert Wessels
John P. Picone Inc.

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First Vice President

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Granite Construction Northeast, Inc.

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Silverite Construction Co., Inc.

John Kolaya
Yonkers Contracting Co., Inc.

James Marquardt
J. F. Shea Construction, Inc.

Robert Koch
Skanska Koch, Inc.



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Cover photos (top to bottom)

- Row 1 (l to r): Riverside Drive, DeFoe Corporation; Amtrak Ventilation Facility, Granite Construction Northeast, Inc.
- Row 2: World Trade Center Memorial, E.E. Cruz & Co., Inc.
- Row 3 (l to r): Whitestone Bridge, Conti of New York, LLC; Newtown Creek WPCP, Skanska USA Civil Northeast Inc.; Michael Macioce, photographer; Staten Island Courthouse Parking Garage, T. Moriarty & Son, Inc.
- Row 4 (l to r): East Side Access, Judlau Contracting, Inc.; Pier 15, Trevcon Construction Co., Inc.

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